## BALANCE SHEET

At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 12,527,394,823 | 10,951,895,365 |
| I. Cash and cash equivalents | 110 |  | 1,600,990,618 | 1,810,398,851 |
| 1. Cash | 111 |  | 1,600,990,618 | 1,810,398,851 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 7,391,324,019 | 6,464,123,159 |
| 1. Trade accounts receivables | 131 |  | 1,762,560,280 | 2,817,308,550 |
| 2. Advances to suppliers | 132 |  | $4,390,909,000$ | 3,160,449,545 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 1,237,854,739 | 486,365,064 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 1,430,656,461 | 1,537,431,301 |
| 1. Inventories | 141 |  | 1,430,656,461 | 1,537,431,301 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 2,104,423,725 | 1,139,942,054 |
| 1. Short-term prepaid expenses | 151 |  | 244,950,850 | 324,215,752 |
| 2. VAT deductible | 152 |  | 976,245,193 | 226,419,801 |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 883,227,682 | 589,306,501 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 194,666,833,624 | 187,507,193,007 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 157,370,875,912 | 149,091,077,363 |
| 1. Tangible fixed assets | 221 |  | 55,563,621,763 | 56,699,206,703 |
| - Historical cost | 222 |  | 91,626,021,371 | 90,918,677,414 |
| - Accumulated depreciation | 223 |  | (36,062,399,608) | (34,219,470,711) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 64,335,402,817 | 64,740,330,817 |
| - Historical cost | 228 |  | 65,887,626,817 | 65,887,626,817 |
| - Accumulated depreciation | 229 |  | $(1,552,224,000)$ | (1,147,296,000) |
| 4. Construction in progress expenses | 230 |  | 37,471,851,332 | 27,651,539,843 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 21,390,000,000 | 20,940,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 11,600,000,000 | 11,150,000,000 |
| 3. Other long-term investments | 258 |  | 10,460,000,000 | 10,460,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (670,000,000) | (670,000,000) |
| V.Other long-term assets | 260 |  | 15,905,957,712 | 17,476,115,644 |
| 1. Long-term prepaid expenses | 261 |  | 15,793,570,912 | 17,231,728,844 |
| 2. Deferred income tax assets | 262 |  |  | ------------- |
| 3. Others | 268 |  | 112,386,800 | 244,386,800 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 207,194,228,447 | 198,459,088,372 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 67,175,699,877 | 56,213,940,198 |
| I. Short-term liabilities | 310 |  | 38,097,933,279 | 28,816,657,600 |
| 1. Short-term borrowing and debts | 311 |  | 5,972,800,000 | 11,591,800,000 |
| 2. Trade accounts payable | 312 |  | 3,347,384,538 | 1,365,151,716 |
| 3-Advances from customers | 313 |  | 708,972,319 | $440,890,923$ |
| 4. Taxes and liabilities to State budget | 314 |  | 2,459,765,653 | 2,368,011,367 |
| 5. Payable to employees | 315 |  | 769,488,806 | 665,017,470 |
| 6. Payable expenses | 316 |  | 349,725,296 | 1,410,441,494 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 25,347,240,922 | 11,871,513,280 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | (857,444,255) | (896,168,650) |
| II. Long-term liabilities | 330 |  | 29,077,766,598 | 27,397,282,598 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 1,019,882,598 | 973,282,598 |
| 4. Long-term borrowing and debts | 334 |  | 28,057,884,000 | 26,424,000,000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | - | - |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY ( $400=410+430)$ | 400 |  | 140,018,528,570 | 142,245,148,174 |
| I. Capital sources and funds | 410 |  | 140,018,528,570 | 142,245,148,174 |
| 1. Paid-in capital | 411 |  | $130,000,000,000$ | 130,000,000,000 |
| 2. Capital surplus | 412 |  | 910,000,000 | $910,000,000$ |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | 1,405,----- |
| 7. Investment and development fund | 417 |  | 5,518,366,518 | 4,991,829,601 |
| 8. Financial reserve fund | 418 |  | 873,411,576 | 585,595,724 |
| 9. Other fund belong to owner's equity | 419 |  | -3----- | -------- |
| 10. Retained profit | 420 |  | 2,716,750,476 | 5,756,317,047 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | - | - |
| TOTAL RESOURCES | 440 |  | 207,194,228,447 | 198,459,088,372 |

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 14,576,734,532 | 15,034,991,265 | 37,844,501,811 | 40,901,846,134 |
| 2. Deductions | 02 |  | 73,686,016 | 14,770,244 | 962,024,810 | 44,897,570 |
| 3. Net sales and services | 10 |  | 14,503,048,516 | 15,020,221,021 | 36,882,477,001 | 40,856,948,564 |
| 4. Cost of goods sold | 11 |  | 11,357,175,169 | 11,380,833,915 | 26,472,182,020 | 30,116,732,559 |
| 5. Gross profit | 20 |  | 3,145,873,347 | 3,639,387,106 | 10,410,294,981 | 10,740,216,005 |
| 6. Financial income | 21 |  | 658,964,600 | 9,724,254 | 2,247,159,722 | 53,539,588 |
| 7. Financial expenses | 22 |  | 310,677,762 | 493,996,612 | 1,078,213,167 | 7,209,744,058 |
| Include: Interest expense | 23 |  | 309,197,887 | 493,721,668 | 1,010,246,011 | 2,554,529,327 |
| 8. Selling expenses | 24 |  | 62,636,758 |  | 187,380,484 |  |
| 9. General \& administrative expenses | 25 |  | 2,737,970,630 | 2,756,390,948 | 8,621,888,680 | 8,195,662,491 |
| 10. Net operating profit | 30 |  | 693,552,797 | 398,723,800 | 2,769,972,372 | (4,611,650,956) |
| 11. Other income | 31 |  | 347,212,550 | 153,382,153 | 511,809,213 | 242,722,418 |
| 12. Other expenses | 32 |  | 20,283,629 | 1,919,170 | 32,768,209 | 42,558,489 |
| 13. Other profit | 40 |  | 326,928,921 | 151,462,983 | 479,041,-004 | 200,163,929 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 1,020,481,718 | 550,186,783 | 3,249,013,376 | (4,411,487,027) |
| 16. Current corporate income tax expenses | 51 |  | 44,314,976 |  | 105,876,023 |  |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 976,166,742 | 550,186,783 | 3,143,137,354 | (4,411,487,027) |
| 18.1 Profit after tax of minorities | 61 |  | 282,546,337 | 282,546,337 | 345,500,606 |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 693,620,405 | 267,640,446 | 2,797,636,748 | (4,411,487,027) |
| 19. EPS (VND/share) | 70 |  | 75 | 42 | 242 |  |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)


