## **BALANCE SHEET**

At as 30 Sep 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	Note	12,527,394,823	10,951,895,365
I. Cash and cash equivalents	110	-	1,600,990,618	1,810,398,851
1. Cash	111		1,600,990,618	1,810,398,851
2. Cash equivalents	112		1,000,770,010	1,010,370,031
II. Short-term financial investments	120			
1. Short-term investments	121			
Provision for devaluation of short-term security investments	129			
III. Receivables	130		7,391,324,019	6,464,123,159
Trade accounts receivables	131		1,762,560,280	2,817,308,550
2. Advances to suppliers	132		4,390,909,000	3,160,449,545
3. Short-term internal receivables	133			
Receivable in accordance with contracts in progress	134			
5. Other receivables	135		1,237,854,739	486,365,064
Provision for short-term bad receivables	139			
IV. Inventories	140		1,430,656,461	1,537,431,301
1. Inventories	141		1,430,656,461	1,537,431,301
Provision for devaluation of inventories	149			
V. Other short-term assets	150		2,104,423,725	1,139,942,054
Short-term prepaid expenses	151		244,950,850	324,215,752
2. VAT deductible	152		976,245,193	226,419,801
Tax and accounts receivable from State budget	154		-	-
4. Other short-term assets	158		883,227,682	589,306,501
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		194,666,833,624	187,507,193,007
I. Long-term receivables	210		-	-
Long-term receivables from customers	211			
Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		157,370,875,912	149,091,077,363
Tangible fixed assets	221		55,563,621,763	56,699,206,703
- Historical cost	222		91,626,021,371	90,918,677,414
- Accumulated depreciation	223		(36,062,399,608)	(34,219,470,711)
Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		64,335,402,817	64,740,330,817
- Historical cost	228		65,887,626,817	65,887,626,817
- Accumulated depreciation	229		(1,552,224,000)	(1,147,296,000)
Construction in progress expenses	230		37,471,851,332	27,651,539,843
III. Property investment	240			-
- Historical cost	241			-
- Accumulated depreciation (*)	242			-
IV. Long-term financial investments	250		21,390,000,000	20,940,000,000
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252		11,600,000,000	11,150,000,000
3. Other long-term investments	258		10,460,000,000	10,460,000,000
4. Provision for devaluation of long-term finance investment	259	-	(670,000,000)	(670,000,000)
V. Other long-term assets	260	<b></b>  -	15,905,957,712	17,476,115,644
1. Long-term prepaid expenses	261	-	15,793,570,912	17,231,728,844
2. Deferred income tax assets	262	<del> </del>	112 207 000	- 244.207.000
3. Others	268	<del> </del>	112,386,800	244,386,800
VI. Goodwill	269		207.104.220.447	100 450 000 252
TOTAL ASSETS	270		207,194,228,447	198,459,088,372

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		67,175,699,877	56,213,940,198
I. Short-term liabilities	310		38,097,933,279	28,816,657,600
1. Short-term borrowing and debts	311		5,972,800,000	11,591,800,000
2. Trade accounts payable	312		3,347,384,538	1,365,151,716
Advances from customers	313		708,972,319	440,890,923
4. Taxes and liabilities to State budget	314		2,459,765,653	2,368,011,367
5. Payable to employees	315		769,488,806	665,017,470
6. Payable expenses	316		349,725,296	1,410,441,494
7. Accounts payables	317			
Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		25,347,240,922	11,871,513,280
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		(857,444,255)	(896,168,650)
II. Long-term liabilities	330		29,077,766,598	27,397,282,598
Long-term accounts payables-Trade	331			
Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		1,019,882,598	973,282,598
Long-term borrowing and debts	334		28,057,884,000	26,424,000,000
Deferred income tax	335			
Provision for unemployment allowance	336		-	-
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400= 410+430)	400		140,018,528,570	142,245,148,174
I. Capital sources and funds	410		140,018,528,570	142,245,148,174
1. Paid-in capital	411		130,000,000,000	130,000,000,000
2. Capital surplus	412		910,000,000	910,000,000
3. Other capital of owner	413			
4. Treasury stock	414			
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		-	1,405,802
7. Investment and development fund	417		5,518,366,518	4,991,829,601
8. Financial reserve fund	418		873,411,576	585,595,724
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		2,716,750,476	5,756,317,047
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINARITY INTEREST	439		-	-
TOTAL RESOURCES	440		207,194,228,447	198,459,088,372

## **INCOME STATEMENT**

Quarter 3/ 2010

Unit: VND

Items	Codo	Note	Quar	ter 3	Accumulation		
	Code		Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		14,576,734,532	15,034,991,265	37,844,501,811	40,901,846,134	
2. Deductions	02		73,686,016	14,770,244	962,024,810	44,897,570	
3. Net sales and services	10		14,503,048,516	15,020,221,021	36,882,477,001	40,856,948,564	
4. Cost of goods sold	11		11,357,175,169	11,380,833,915	26,472,182,020	30,116,732,559	
5. Gross profit	20		3,145,873,347	3,639,387,106	10,410,294,981	10,740,216,005	
6. Financial income	21		658,964,600	9,724,254	2,247,159,722	53,539,588	
7. Financial expenses	22		310,677,762	493,996,612	1,078,213,167	7,209,744,058	
Include: Interest expense	23		309,197,887	493,721,668	1,010,246,011	2,554,529,327	
8. Selling expenses	24		62,636,758		187,380,484		
General & administrative expenses	25		2,737,970,630	2,756,390,948	8,621,888,680	8,195,662,491	
10. Net operating profit	30		693,552,797	398,723,800	2,769,972,372	(4,611,650,956)	
11. Other income	31		347,212,550	153,382,153	511,809,213	242,722,418	
12. Other expenses	32		20,283,629	1,919,170	32,768,209	42,558,489	
13. Other profit	40		326,928,921	151,462,983	479,041,004	200,163,929	
14. Profit or loss in joint venture	45						
15. Profit before tax (50=30 + 40)	50		1,020,481,718	550,186,783	3,249,013,376	(4,411,487,027)	
16. Current corporate income tax expenses	51		44,314,976		105,876,023		
17. Deferred corporate income tax expenses	52						
18. Profit after tax (60=50 - 51 - 52)	60		976,166,742	550,186,783	3,143,137,354	(4,411,487,027)	
18.1 Profit after tax of minorities	61		282,546,337	282,546,337	345,500,606		
18.2 Profit after tax of the parent company's shareholders	62		693,620,405	267,640,446	2,797,636,748	(4,411,487,027)	
19. EPS (VND/share)	70		75	42	242		

## **CASH FLOW STATEMENT**

Quarter 3/2010 (Direct method)

Unit: VND

	Code		Accumulation		
Items		Note	Current year	Previous year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		44,269,618,094	42,557,883,640	
2. Cash paid for supplier	02		22,434,671,620	20,042,337,803	
3. Cash paid for employee	03		8,142,761,666	7,629,399,591	
4. Cash paid for interest	04		4,087,519,969	3,807,165,303	
5. Cash paid for corporate income tax	05		61,561,047		
6. Other receivables	06		22,574,162,416	30,058,861,524	
7. Other payables	07		26,730,272,133	32,738,824,445	
Net cash provided by (used in) operating activities	20		5,386,994,075	8,399,018,022	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		850,892,645	3,062,638,812	
2. Cash received from liquidation or disposal of capital assets and other long-term asset	22		206,363,636		
3. Cash paid for lending or purchase debt tools of other companies	23				
4. Withdrawal of lending or resale debt tools of other companies	24				
5. Cash paid for joining capital in other companies	25		450,000,000	3,507,915,633	
6. Withdrawal of capital in other companies	26			25,000,000,000	
7. Cash received from interest, dividend and distributed profit	27		28,774,201	50,704,856	
Net cash used in investing activities	30		(1,065,754,808)	18,480,150,411	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash received from issuing stock, other owners' equity	31				
Cash paid to owners equity, repurchase issued stock	32				
3. Cash received from long-term and short-term borrowings	33		4,814,884,000	3,455,000,000	
4. Cash paid to principal debt	34		8,800,000,000	27,035,600,000	
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36		545,531,500	3,675,136,000	
Net cash (used in) provided by financing activities	40		(4,530,647,500)	(27,255,736,000)	
Net cash during the period (20+30+40)	50		(209,408,233)	(376,567,567)	
Cash and cash equivalents at beginning of year	60		1,810,398,851	1,121,931,269	
Influence of foreign exchange fluctuation	61				
Cash and cash equivalents at end of year (50+60+61)	70		1,600,990,618	745,363,702	